



# Permobil Custom Seating and Positioning

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Jenn Gray, MOT, OTR/L

Leslie Wade, MOT, OTR/L

July 8<sup>th</sup>, 2020

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## Poll Question #1

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Leslie Wade, MOT, OTR/L  
**Regional Clinical Education Manager**







Jenn Gray, MOT, OTR/L

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**Territory Sales Manager Seating and  
Positioning**

# What will be covered today?

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1

Elements of evaluation and justification for custom seating and positioning

2

ROHO® Agility Back Supports

3

ROHO® custom cushions

4

Comfort Design Inception Cushion and Back Supports

5

TruShape

6

Custom secondary supports and accessories

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Dr. Per Udden

*"Every person with a disability has the right to have his or her handicap compensated as far as possible by aids with the same technical standard as those we all use in our everyday lives."*



• The misplaced dot over the i,  
states that nobody is perfect

permobil

• The tilted (smiling) e, stands for joy

• The lowered o, stands for  
mobility (wheel)

# Permobil Seating and Positioning Product Lines

## ROHO®



## Comfort



## TruShape





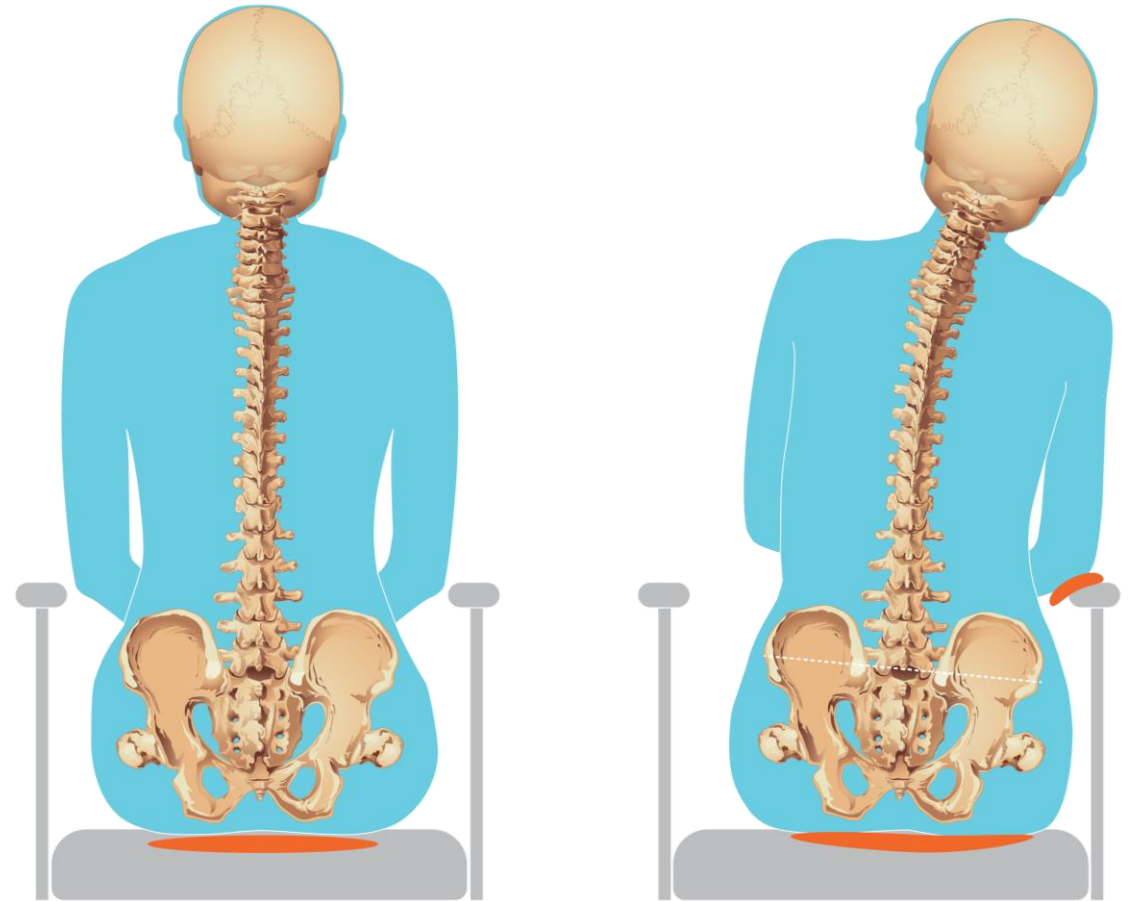
# Elements of Evaluation and Justification for Custom Seating and Positioning

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# Common Seating and Positioning Goals

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- Skin and soft tissue protection
- Maintain postural alignment and stability
  - Enhance function
  - Enhance mobility
- Prevent secondary complications
  - Skin/tissue breakdown
  - Postural deformity
  - Compromised physiological functions



# What is custom?

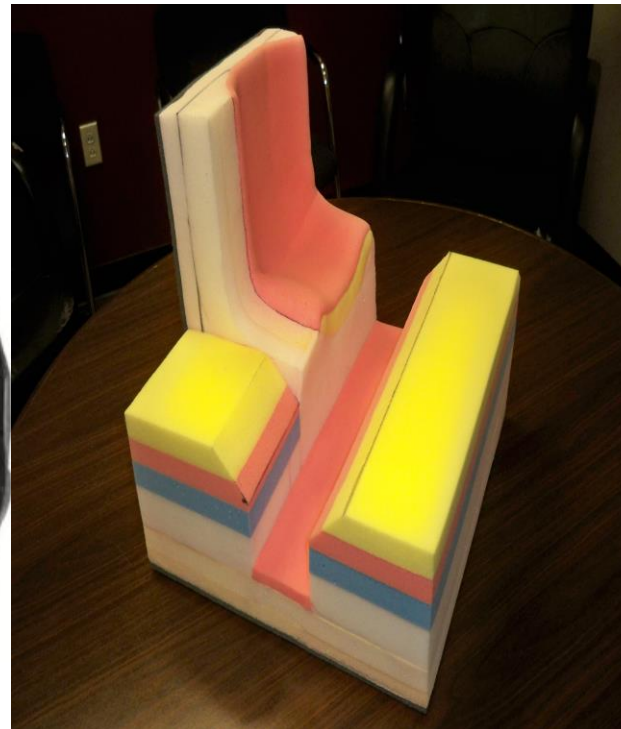
OFF SIZE



CUSTOM BACK



CUSTOM CUSHION



CUSTOM MOLDED



# When is Custom Appropriate?

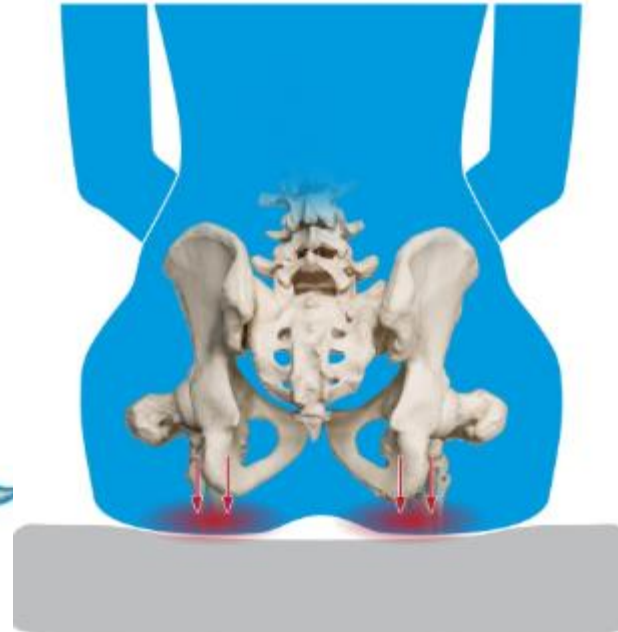
**Postural  
Asymmetries**



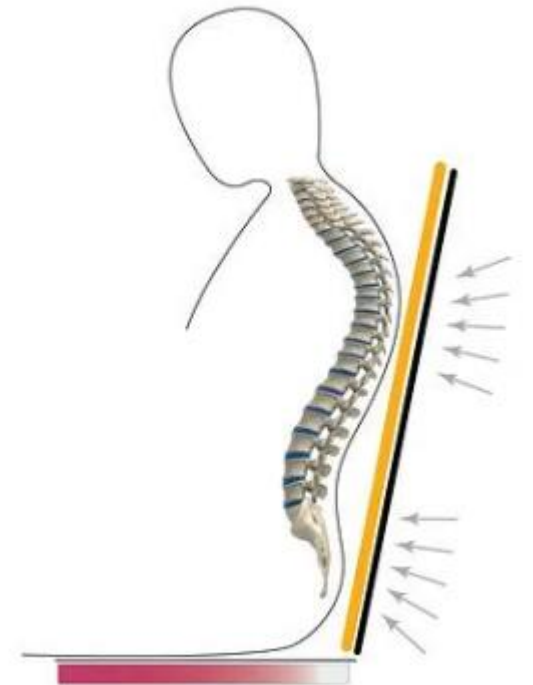
**Positioning**



**Skin**



**Pressure  
Distribution**





# Custom Seating Continuum

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## Modification of off-the-shelf product

- Permobil offers a wide range of adjustability in our off-the-shelf products

## Custom Configured

- After you rule out off the shelf S&P products, you create a custom cushion or back based on your client's individual needs and goals

## Custom Molded

- Capturing the client's actual shape and controlling materials used

# Medicare Coverage Criteria

## Custom seat - E2609

To qualify, individual must meet 1 and 2:

1. Meet all criteria for a prefab skin protection or positioning cushion



## Custom back - E2617

To qualify, individual must meet 1 and 2:

1. Meet all criteria for a prefab positioning back



2. There must be a comprehensive written evaluation by an LCMP, such as a PT or OT, which **clearly explains why** a prefab seating system is not sufficient to meet individual's seating and positioning needs. The PT or OT may have no financial relationship with the supplier.

# Clinical Documentation

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- Asymmetries
- Function
- Location
- Skin Concerns
- Off the shelf Trials



## Poll Question #2

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# CUSTOM ROHO® AGILITY® BACK SYSTEM

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# Custom AGILITY®

- Lightweight option
  - Easy to transport (weight and hardware)
- Flexibility in positioning
  - Room for growth, adapting for comfort levels, hypersensitivity, room for error/weight fluctuations
- Limits friction and shear
- "Flipability"
- Min(3"), Mid(4") and Max(7") contoured shells
- Ability to provide anterior/posterior contours



Max

Mid

Min



# Hardware Options- Manual and Power

Manual-Quick Release or Fixed



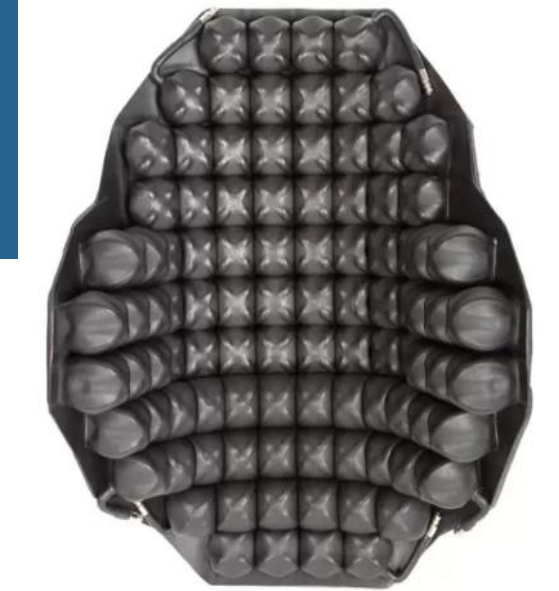
Permobil Power



# Using Custom AGILITY®

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- Cell height options
  - 1", Low profile(2"), Mid Profile(3"), High Profile(4")
- Varying cell heights
  - Taller cells to fill in places of non-contact
  - Taller cells to help support the trunk
  - Tall, medium and shorter cells to create the specific contours to accommodate the individual's shape
  - Individual cell heights behind bony areas to allow for immersion/envelopment and provide comfort
- Multiple valves
  - Allows for custom inflation of specific groups of air cells for optimal support and immersion







## Clinical Application: Meet Tammy

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Diagnosis: Cerebral Palsy  
Severe Scoliosis

- Left thoracic and right lumbar curvature
- Right pelvic and trunk rotation
- Winging right and left scapula
- Left pelvic obliquity
- All non-flexible deformities

# AGILITY<sup>®</sup> Custom Evaluation Kit

## Cells Included:



32 1 x 1  
1" Cells:  
93030



20 1 x 2  
1" Cells:  
93031



32 1 x 1  
2.25" Cells:  
93032



20 1 x 2  
2.25" Cells  
w/ Valves:  
93033



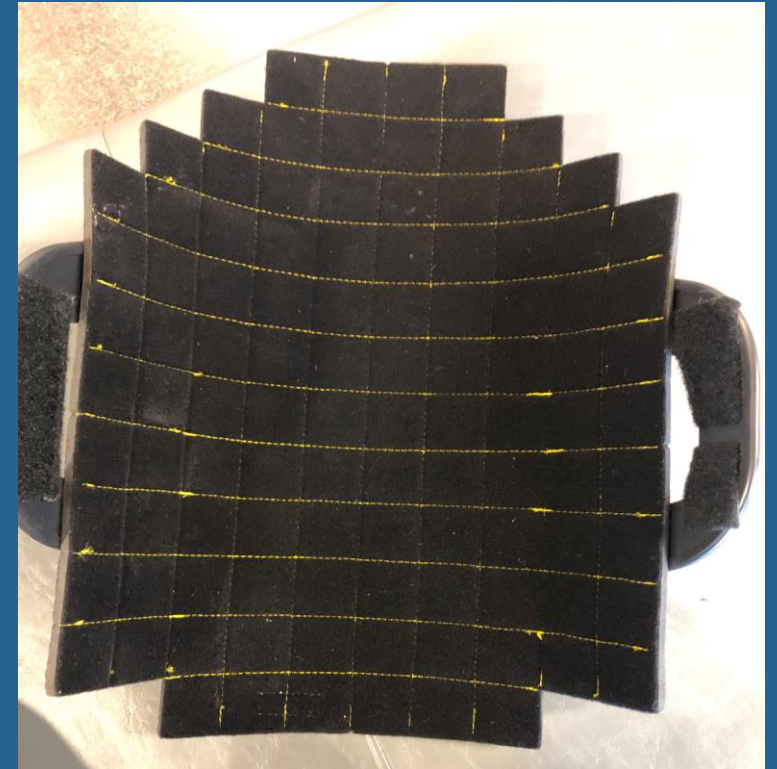
8 1 x 1  
3.25" Cells:  
93034



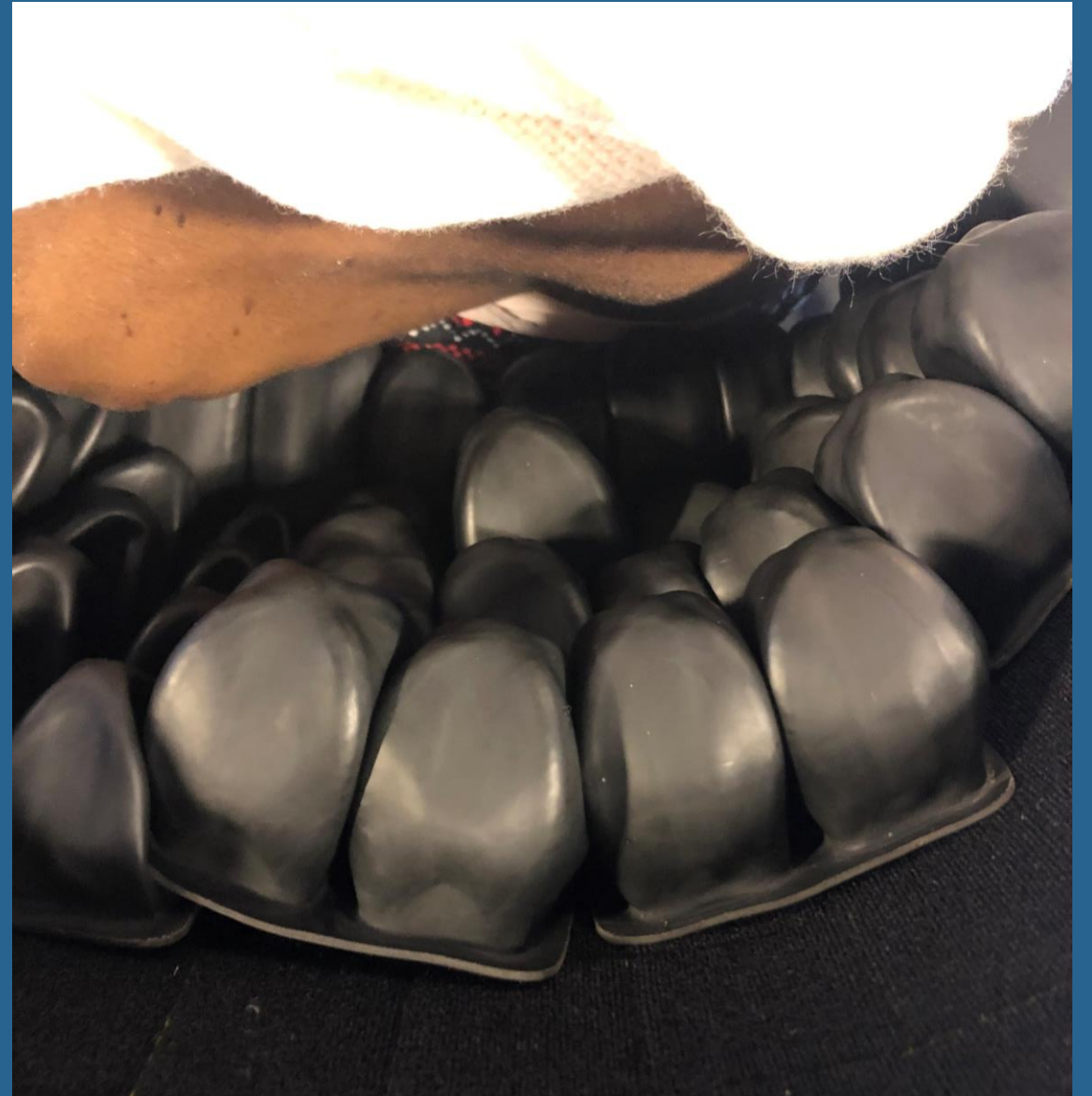
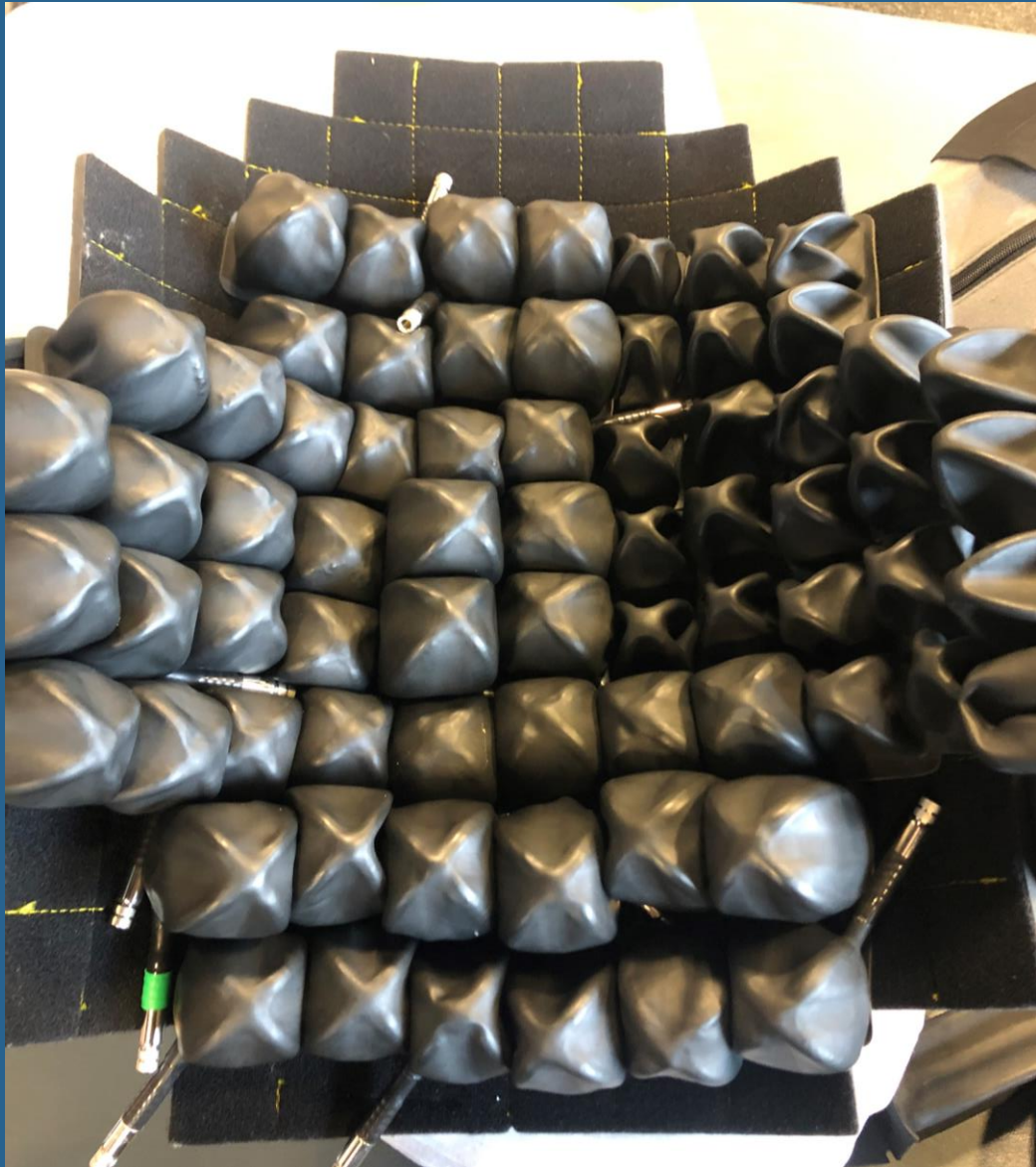
8 1 x 2  
3.25" Cells  
w/ Valves:  
93035



6 1 x 2  
4.25" Cells  
w/ Valves:  
93037

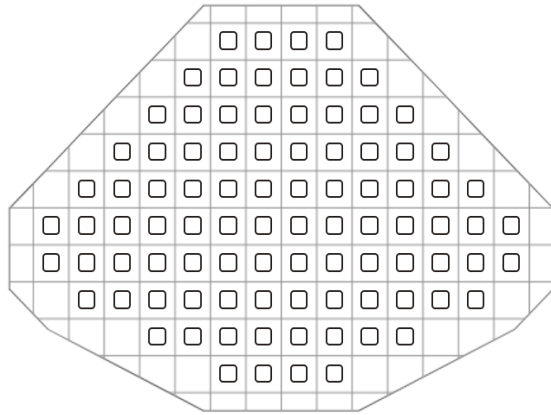






AGILITY Custom Max Contour  
16" Width x 16" Height x 7" Depth

inch cm



Bottom

Step 1

Select Shell Size

Select Contour Back

Minimum

Mid

Max

Select Size

16Wx16Hx7D

Select Hardware

☒ Quick Release

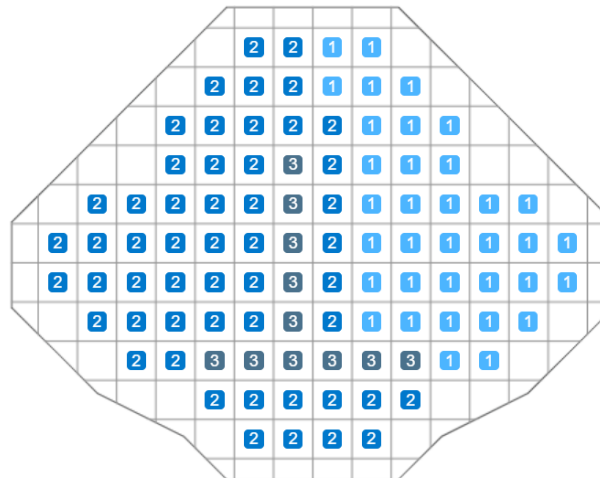
☐ Fixed

☐ Direct Mount With UniTrack ⓘ

# Custom AGILITY® Online Configurator

AGILITY Custom Max Contour  
16" Width x 18" Height x 7" Depth

inch cm



Step 2

Drag or Click to Select Air Cells

Each box on the featured shell can hold an air cell. Please determine where you would like air cells and the types of air cells needed. To select air cells, drag-select by holding down the mouse button and dragging the cursor to another cell location, or by clicking an individual cell.

Cells

1

1"

2

LOW PROFILE (2.25")

3

MID PROFILE (3.25")

4

HIGH PROFILE (4.25")

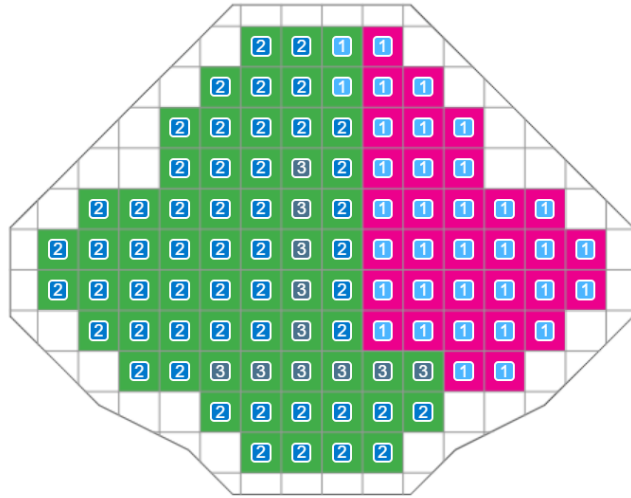
X

NO CELL



## AGILITY Custom Max Contour 16" Width x 18" Height x 7" Depth

inch cm



### Step 3

## Drag or Click to Create Adjustable Air Compartments

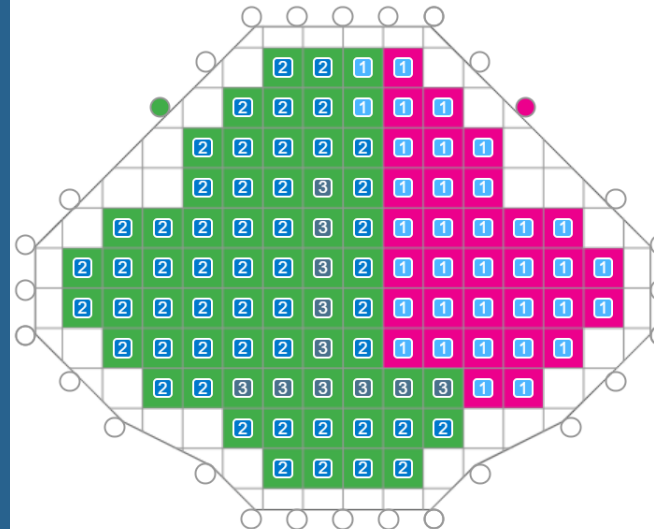
AGILITY Custom Backs give you the option(s) to create separate adjustable air compartments. Please select and name the compartments needed for this AGILITY Custom Back. To create air compartments, drag-select by holding down the mouse button and dragging the cursor to another cell location. Then name the compartment. Limit 7 compartments.

Compartments

Left Trunk	×
Right Trunk	×

## AGILITY Custom Max Contour 16" Width x 18" Height x 7" Depth

inch cm



### Step 4

## Choose Valve Location for Each Air Compartment

Please note any special considerations, especially valve location1, you would like our team to know about this custom AGILITY back.

Special Considerations

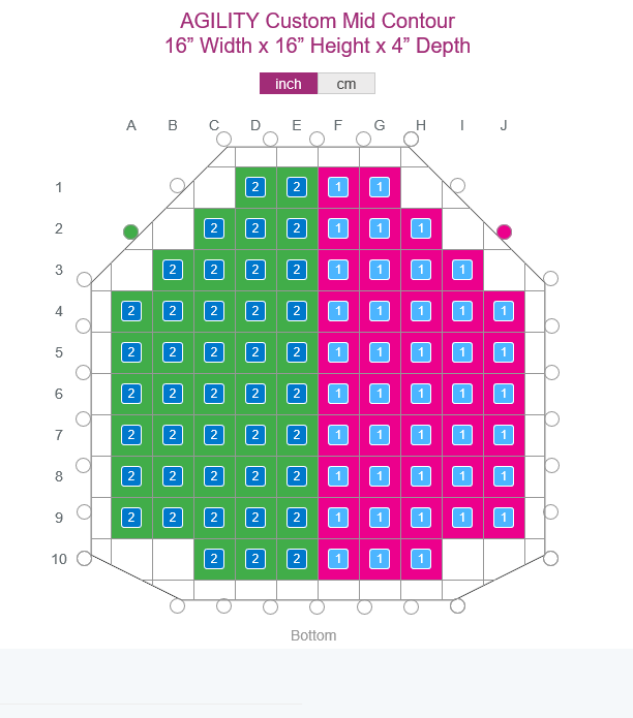
Unless specified otherwise, valves will be placed toward the bottom of the custom AGILITY Back.

### Compartments

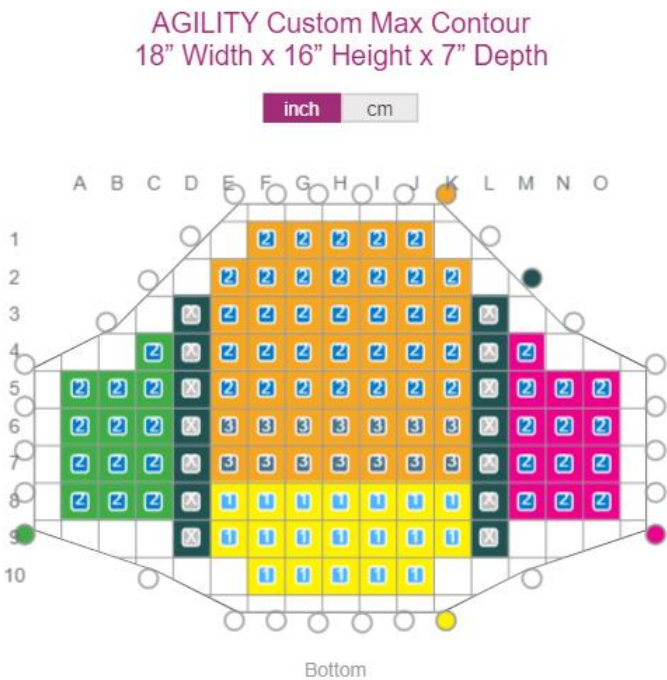
Left Trunk
Right Trunk

# Clinical Examples

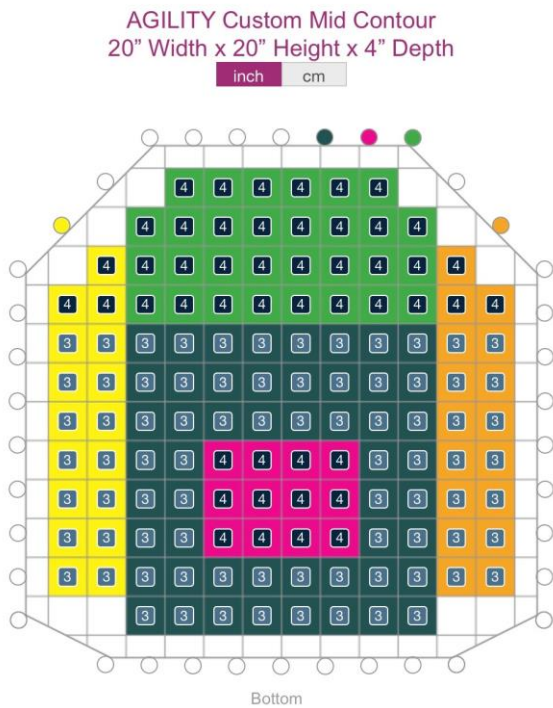
## Flexible Trunk Rotation



## Redundant Tissues/Lateral Support

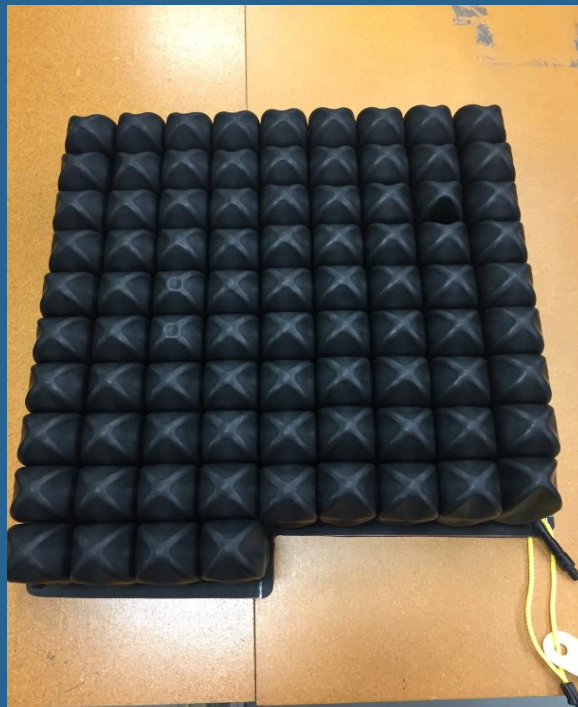


## Kyphosis/Lumbar Support



Custom ROHO<sup>®</sup> cushion

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## Custom ROHO® Cushion

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- Varying number of air valves/compartments
- Varying cell heights
- Adding or deleting of cell rows
- Removal of sections
- Custom sizes
- Specific shapes

# Design-A-ROHO® Worksheet

## Page 1

permobil | STATING POSITIONING

Cushion:  
MSRP Starting At: \$654.00 HCPCS: E2609  
Back:  
MSRP Starting At: \$704.00 HCPCS: E2617

For Internal Use Only	
Customer Order #	
Line #	
CSR	

### Design-A-ROHO® Product Worksheet

Reference Guide	
Cell Heights 1 2 3 4	
Deleted Cells Base Remains (X)	Cut-out Cells Remove Base (#)
Compartment Divisions If more than one air compartment is desired, please follow these steps, using the features in your Vision Assist software: 1. Click the "Tool" tab. 2. Click open the "Divisions" tool. 3. Click the shape size (X) that appears in the toolbar and select the tool size. 4. Use the tool to create your desired compartments. 5. Repeat step 3 for any additional compartments. 6. Click the "V" tab to the left of the tool to close the compartment tool and continue to step 7 on the rest of the form.	
Valve and Valve Hose Type "V" in one or more of the corner boxes to indicate desired valve location. Please ensure the number of valves marked to the right or below if more than one valve is desired in one specific corner, type "V" in the corner box. <small>(Note: For any valves required outside the corner boxes, please include the location in the special instructions box.)</small>	
Hook and Loop Fastener If a hook and loop fastener is desired, please indicate the location in the chart below.	

Checklist	
Step 1: Choose seat cushion or back Seat Cushion or Back	
Step 2: Specify overall dimensions of cushion (Length x Width in inches)	
Step 3: Specify cell heights (1, 2, 3, or 4) and ensure the proper symbol is utilized for deleted cells (X) and cut out areas (#)	
Step 4: Specify number of valves 1 2 3 4 5 6	
Step 5: If there is more than one valve, ensure compartments are indicated	
Step 6: If fastener is required, please indicate: Specify: Hook or Loop Placement of Fastener: Cushion Only Both Cover Only (Special) Standard Placement Location: _____	
Step 7: Cover Required Yes or No	

Specify Base Model
HP
MP
LP
QS HP
QS MP
QS LP
ENH
CS
Other

Special Instructions:

Example DESIGN-A-ROHO:  
This chart shows a 28x66 with  
3in/7.6cm cells. The cushion  
has deleted cells in the back  
leaving the rubber base. The  
compartments are divided  
between rows 3 (C) and 4 (D),  
and the additional valve is  
placed in the front right corner.

	1	2	3	4	5	6
	A	B	C	D	E	F
1	3	3	3	3	3	3
2	3	3	3	3	3	3
3	3	3	3	3	3	3
4	3	3	3	3	3	3
5	3	3	3	3	3	3
6	3	3	3	3	3	3

## Page 2

### Design-A-ROHO® Product Worksheet

Provider/Distributor Name:			
ROHO Account Number:	Choose One: Quote or Order		
Address:			
City:	State:	Zip:	Country:
Phone:	Fax:		
Email:			
Person Ordering:			
Mark For (Reference Name):			
P.O. Number (Required to Place an Order):			

#### How to use the DESIGN-A-ROHO® Product Worksheet

Specific clients may want a ROHO cushion designed for their unique needs. This worksheet is intended for that purpose. The grid on the front of this worksheet represents a 16 cell width by a 16 cell length cushion, but cushions needing larger dimensions may also be available. Contact ROHO Customer Support for information on limitations that may exist.

#### Follow these steps when ordering a ROHO® specialty cushion:

- Step 1: Determine whether you need a seat cushion or a back.
- Step 2: Determine the overall size of the cushion required (width by depth) e.g. 15in/38cm by 15in/38cm.
- Step 3: The rounded squares represent individual cells. Specify the height of each cell by inserting the desired height. The numbers should be either 1, 2, 3, or 4 which represents 1in/2.5cm, 2.25in/5.5cm, 3.25in/8.5cm, 4.25in/10.5cm respectively. If you want certain cells deleted, indicate by placing the letter "X" in the square. When cells are deleted, all that remains is the rubber base. If you want this area removed, please indicate by placing the symbol "#" in the square on worksheet. Please note that ROHO will not make a cushion which is only one row of cells on the outer edge of the cushion or one cell standing alone. ROHO suggests that cell variances of 2 or more inches be placed on separate valves for better immersion.
- Step 4: Specify the number of valves. If you would like the valve location somewhere other than in the corners, please specify the location(s) in the special instructions box.
- Step 5: If you have specified more than one valve, indicate compartment divisions by using the line tool to mark the different compartment divisions.
- Step 6: If you would like hook and loop fastener strips attached to the base of the cushion and/or cover, specify the type and the location on the front of this worksheet. Strips near the edge of the cushion can be both glued and sewn, but strips located toward the center of the cushion can only be glued.
- Step 7: Is a cover required?

#### ROHO® Neoprene Cushion Sizing Chart

Fits Wheelchair Size (in. / cm)	Number of Cells
10 / 22 to 26.5	5
11 / 22 to 26.5 to 31	6
13 / 31 to 35	7
14 to 15 / 35 to 39.5	8
16 to 17 / 39.5 to 44	9
18 to 19 / 44 to 48.5	10
20 to 21 / 48.5 to 52.5	11
22 / 52.5 to 57	12
23 to 24 / 57 to 61	13
25 / 61 to 65.5	14
26 to 27 / 65.5 to 70	15

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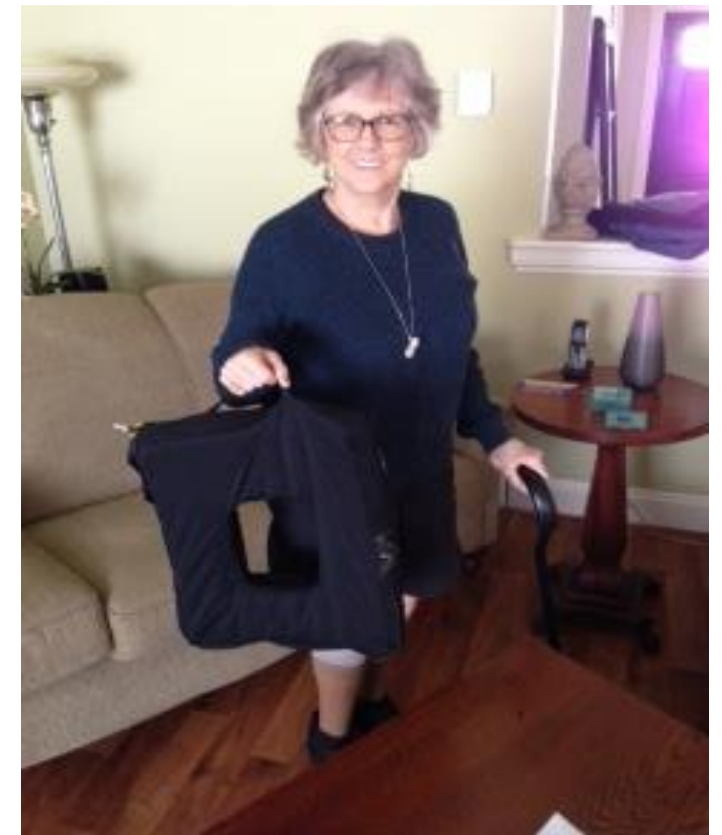
# Clinical Application: Meet Bev

- Diagnosis: Spina Bifida
  - Left BKA
  - Right foot drop
  - Extensive nerve damage to buttocks around ITs
  - Sitting tolerance limited
  - Stands most of the day





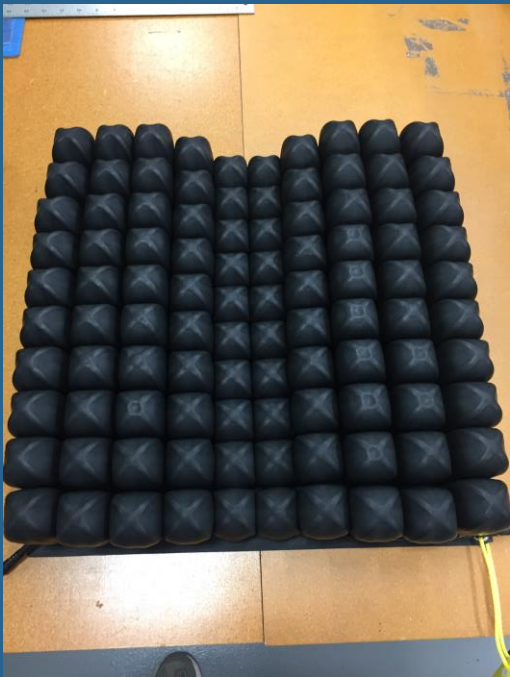
# Clinical Application: Meet Bev



# Varying Cell Heights

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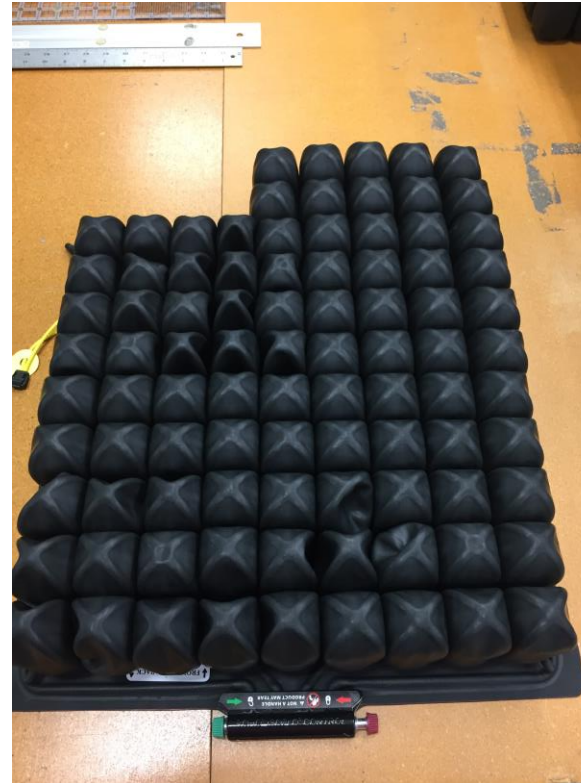
- Offloading for Pressure Injury Prevention and Comfort



# Cell Row Removal

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- Leg Length Discrepancies



# Comfort Design Custom Backs

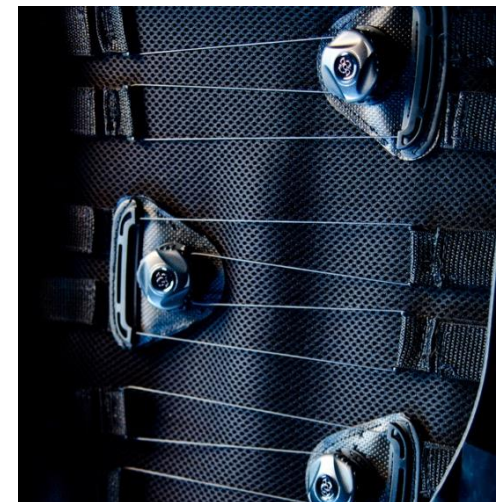
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# Comfort Design Back Options

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- Customizable options offered on Acta Back, Acta Back Deep, Acta Embrace and Acta Relief
- Foam layering to accommodate the end user's unique needs
- Ability to provide anterior/posterior contours through unique patented technologies
  - Moldable Stays
  - BOA Technology
- Foam in place option
- Lightweight aluminum shell and hardware
- Wide variety of sizes



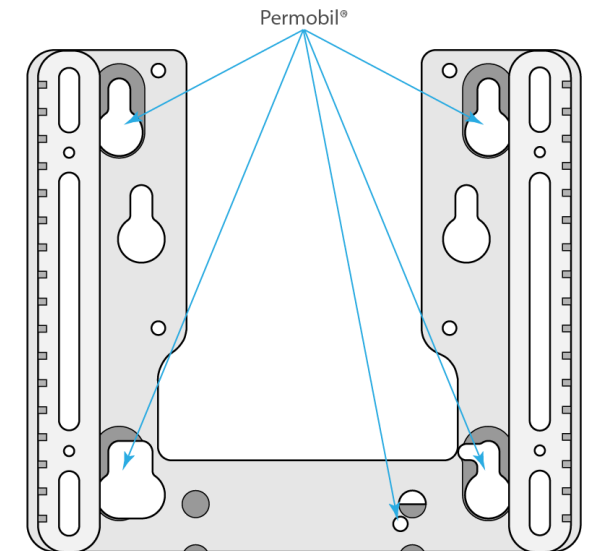
# Hardware Options

## Manual(Quick Release/Fixed)



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## Direct Mount for Power



# Custom Options

- Acta Back, Acta Back Deep, Acta Embrace, Acta Relief
- Foam Selection
- Cover Options
- Hardware Options
- Colored Piping
- Embroidery
- Privacy Flaps
- Military Branch Patches
- Accessories


**4 CUSTOM FOAM SELECTION** ☒ 1" (CD-TOP-VIS-XIS-1.00) SFC = SFC = Standard Foam Configuration. Use as a reference when choosing foam layers. A minimum of one layer must be chosen if Foam in Place is not selected in Section 4. A 1/4" Crosslink foundation layer will come standard with foam selection.



Rear Layer

**REAR LAYER \*REQUIRED\***


<b>H.R. MEDIUM</b>	\$0.00
<input type="checkbox"/> 1/4" (CD-REAR-HRM-0.25)	
<input type="checkbox"/> 1/2" (CD-REAR-HRM-0.50)	
<input checked="" type="checkbox"/> 3/4" (CD-REAR-HRM-0.75) SFC	
<input type="checkbox"/> 1" (CD-REAR-HRM-1.00)	
<input type="checkbox"/> 1 1/4" (CD-REAR-HRM-1.25)	
<b>H.R. SOFT</b>	\$0.00
<input type="checkbox"/> 1/4" (CD-REAR-HRS-0.25)	
<input type="checkbox"/> 1/2" (CD-REAR-HRS-0.50)	
<input type="checkbox"/> 3/4" (CD-REAR-HRS-0.75)	
<input type="checkbox"/> 1" (CD-REAR-HRS-1.00)	
<input type="checkbox"/> 1 1/4" (CD-REAR-HRS-1.25)	
<b>VISCOOL® MEDIUM</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-REAR-VIS-M-0.50)	
<input type="checkbox"/> 1" (CD-REAR-VIS-M-1.00)	
<b>VISCOOL® SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-REAR-VIS-S-0.50)	
<input type="checkbox"/> 1" (CD-REAR-VIS-S-1.00)	
<b>VISCOOL® EXTRA SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-REAR-VIS-XS-0.50)	
<input type="checkbox"/> 1" (CD-REAR-VIS-XS-1.00)	
<b>VISCO EXTRA EXTRA SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-REAR-VIS-XIS-0.50)	
<input type="checkbox"/> 1" (CD-REAR-VIS-XIS-1.00)	



Middle Layer

**MIDDLE LAYER \*OPTIONAL\***

<b>H.R. MEDIUM</b>	\$0.00
<input type="checkbox"/> 1/4" (CD-MID-HRM-0.25)	
<input type="checkbox"/> 1/2" (CD-MID-HRM-0.50)	
<input type="checkbox"/> 3/4" (CD-MID-HRM-0.75)	
<input type="checkbox"/> 1" (CD-MID-HRM-1.00)	
<input type="checkbox"/> 1 1/4" (CD-MID-HRM-1.25)	
<b>H.R. SOFT</b>	\$0.00
<input type="checkbox"/> 1/4" (CD-MID-HRS-0.25)	
<input type="checkbox"/> 1/2" (CD-MID-HRS-0.50)	
<input type="checkbox"/> 3/4" (CD-MID-HRS-0.75)	
<input type="checkbox"/> 1" (CD-MID-HRS-1.00)	
<input type="checkbox"/> 1 1/4" (CD-MID-HRS-1.25)	
<b>VISCOOL® MEDIUM</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-MID-VIS-M-0.50)	
<input type="checkbox"/> 1" (CD-MID-VIS-M-1.00)	
<b>VISCOOL® SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-MID-VIS-S-0.50)	
<input type="checkbox"/> 1" (CD-MID-VIS-S-1.00)	
<b>VISCOOL® EXTRA SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-MID-VIS-XS-0.50)	
<input type="checkbox"/> 1" (CD-MID-VIS-XS-1.00)	
<b>VISCO EXTRA EXTRA SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-MID-VIS-XIS-0.50)	
<input type="checkbox"/> 1" (CD-MID-VIS-XIS-1.00)	



Topper Layer

**TOPPER LAYER \*OPTIONAL\***

<b>H.R. MEDIUM</b>	\$0.00
<input type="checkbox"/> 1/4" (CD-TOP-HRM-0.25)	
<input type="checkbox"/> 1/2" (CD-TOP-HRM-0.50)	
<input type="checkbox"/> 3/4" (CD-TOP-HRM-0.75)	
<input type="checkbox"/> 1" (CD-TOP-HRM-1.00)	
<input type="checkbox"/> 1 1/4" (CD-TOP-HRM-1.25)	
<b>H.R. SOFT</b>	\$0.00
<input type="checkbox"/> 1/4" (CD-TOP-HRS-0.25)	
<input type="checkbox"/> 1/2" (CD-TOP-HRS-0.50)	
<input type="checkbox"/> 3/4" (CD-TOP-HRS-0.75)	
<input type="checkbox"/> 1" (CD-TOP-HRS-1.00)	
<input type="checkbox"/> 1 1/4" (CD-TOP-HRS-1.25)	
<b>VISCOOL® MEDIUM</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-TOP-VIS-M-0.50)	
<input type="checkbox"/> 1" (CD-TOP-VIS-M-1.00)	
<b>VISCOOL® SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-TOP-VIS-S-0.50)	
<input type="checkbox"/> 1" (CD-TOP-VIS-S-1.00)	
<b>VISCOOL® EXTRA SOFT</b>	\$138.00
<input type="checkbox"/> 1/2" (CD-TOP-VIS-XS-0.50)	
<input type="checkbox"/> 1" (CD-TOP-VIS-XS-1.00)	
<b>VISCO EXTRA EXTRA SOFT</b>	\$138.00
<input checked="" type="checkbox"/> 1/2" (CD-TOP-VIS-XIS-0.50) SFC	
<input type="checkbox"/> 1" (CD-TOP-VIS-XIS-1.00)	



# Custom Options

- Acta Back



- Foam In Place Kit
- Moldable stays

## MOLDABLE ALUMINUM STAYS

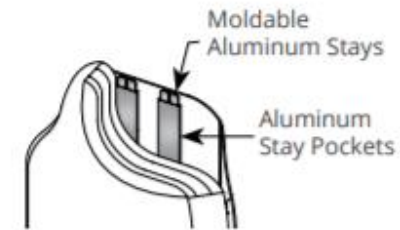
SPACE BETWEEN STAYS

\$0.00

- ☐ 1" (CD-STAY-1.0)
- ☐ 1 1/2" (CD-STAY-1.5)
- ☐ 2" (CD-STAY-2.0)
- ☐ 2 1/2" (CD-STAY-2.5)
- ☐ 3" (CD-STAY-3.0)
- ☐ 3 1/2" (CD-STAY-3.5)
- ☐ 4" (CD-STAY-4.0)
- ☐ 4 1/2" (CD-STAY-4.5)

☐ SPECIFY CUSTOM SPACING  
(CD-STAY-OTHER)

☐ NONE (CD-STAY-NONE)



Back support comes with two aluminum stays that can be molded to support spinal curvature. Stays are offset from the spine and held in place by pockets sewn into the rear of the cover.

# Custom Options

- Acta Back Deep



- Moldable Stays
- Lateral Depth and Heights

## LATERAL DEPTH

\$0.00

\*Length (L) refers to the actual size dimension of the support from bottom to top edge.

- ☐ OMIT LEFT (CD-DEEP-LAT-L-OMIT)
- ☐ OMIT RIGHT (CD-DEEP-LAT-R-OMIT)
- ☐ 3" D x 5" L LEFT (CD-DEEP-LAT-L-3)
- ☐ 3" D x 5" L RIGHT (CD-DEEP-LAT-R-3)
- ☐ 5" D x 6" L LEFT (CD-DEEP-LAT-L-5)
- ☐ 5" D x 6" L RIGHT (CD-DEEP-LAT-R-5)
- ☐ 7" D x 7" L LEFT (CD-DEEP-LAT-L-7)
- ☐ 7" D x 7" L RIGHT (CD-DEEP-LAT-R-7)

Laterals are mounted at a fixed height position. Laterals are width and angle adjustable. Lateral pad height changes with different depth selections.

If specific wing height location is needed, please indicate in the notes below.

## EXAMPLE

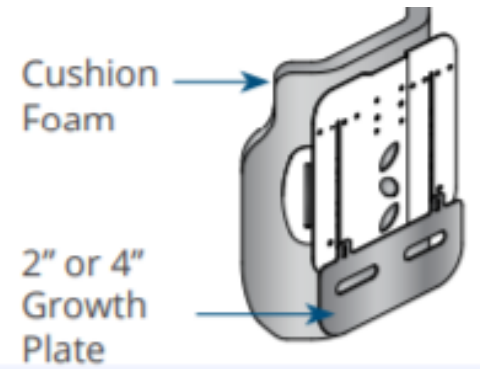


# Custom Options

- Acta Embrace



- Moldable Stays
- Contoured or Linear Wings
- Foam in Place Kit
- 2" or 4" Growth Plate



# Custom Options

---

- Acta Relief



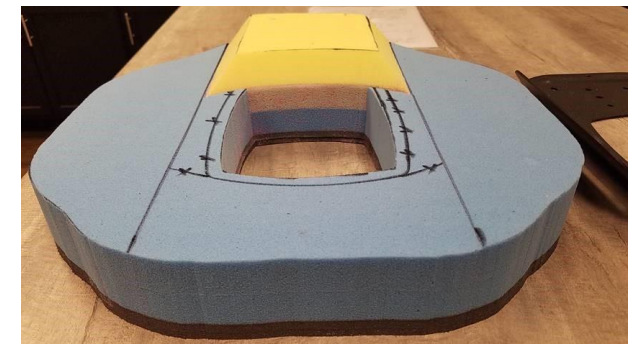
- Foam in Place Kit
- BOA Technology





# Clinical Application: Meet Anthony

- Diagnosis: Scheuermann's disease
- Limited intervention when younger
- Severe pain and sensitivity along the spine curvature
- Decreased mobility due to pain associated with activity and prolonged standing



# Clinical Examples

---





# Inception Custom Cushion



# Custom Options

- Cover Options
  - Colored piping
  - Military Patches
- Size
  - 10"x10" – 28"x 22"
- Base
  - Wedge, Flat, Round
- Shape
  - Linear, Anti thrust, Contour

1.5

SHAPE

MSRP \$0.00

INSTRUCTIONS:

The four shapes to the right are pre-selected with common seat support specifications. You may modify any specifications in their respective area of the order form as well as add any features.

Check the "Build to Specification" box below if you want to build your cushion from the bottom up. You will have to specify every feature of the cushion with this option.

BUILD TO SPECIFICATION

This option has no pre-determined values. You must select all desired features.

Build to Specification (CD-SHAPE-BUILD-2-SPEC)

LINEAR

SEAT SUPPORT WILL COME WITH:

Base Structure - Flat Bottom with 1/4" Crosslink

Lower Layer - 1" HR Medium

Middle Layer - 3/4" HR Soft

Topper Layer - 1/2" Viscool Soft

Linear Specifications (CD-SHAPE-LINEAR)

ANTI-THRUST

SEAT SUPPORT WILL COME WITH:

FOAM LAYERS AS LISTED IN LINEAR, PLUS:

Anti-Thrust - 1" H (15W and above) or 3/4" H (14W or below)

1/2 seat depth or 1/2" H (14W or below)

Linear Anti-Thrust Specifications (CD-SHAPE-ANTI-THRUST)

ZERO ELEVATION CONTOUR

SEAT SUPPORT WILL COME WITH:

FOAM LAYERS AS LISTED IN LINEAR, PLUS:

Straight Adductors - 1 1/2" H (15W and above) or 1" H (14W or below)

Abductor - 1 1/2" H (15W and above) or 1" H (14W or below)

Zero Elevation Contour Specifications (CD-SHAPE-Z-ELIV-CONTOUR)

ANTI-THRUST CONTOUR

SEAT SUPPORT WILL COME WITH:

FOAM LAYERS AS LISTED IN LINEAR, PLUS:

Anti-Thrust - 1" H (15W and above) or 3/4" H (14W or below)

1/2 seat depth or 1/2" H (14W or below)

Straight Adductors - 1 1/2" H (15W and above) or 1" H (14W or below)

Abductor - 1 1/2" H (15W and above) or 1" H (14W or below)

Anti-Thrust Contour Specifications (CD-SHAPE-AT-CONTOUR)

FLAT

MSRP \$0.00

FRONT VIEW

Flat Bottom (CD-FLAT-BOTTOM)

NOTE: If a round bottom style is selected, 1/2" to 1" of additional profile height will be added to the seat support.

ROUND

MSRP \$35.00

FRONT VIEW

Round Bottom (CD-ROUND-BOTTOM)

WEDGE

(MSRP notes in height selection)

FULL WEDGE

FRONT (Standard Wedge Shown)

HALF WEDGE

FRONT (Standard Right Side Shown)

Standard Full Wedge (CD-WEDGE-STANDARD)

Standard Left Side (CD-WEDGE-LEFT)

Standard Right Side (CD-WEDGE-RIGHT)

Reverse Full Wedge (CD-WEDGE-REV)

Reverse Left Side (CD-WEDGE-REV-LEFT)

Reverse Right Side (CD-WEDGE-REV-RIGHT)

NOTE: Wedge is not a removable feature.

FRONT

REAR

SIDE VIEW (Standard Style Shown)

A = 1" (CD-WEDGE-1)

A = 2" (CD-WEDGE-2)

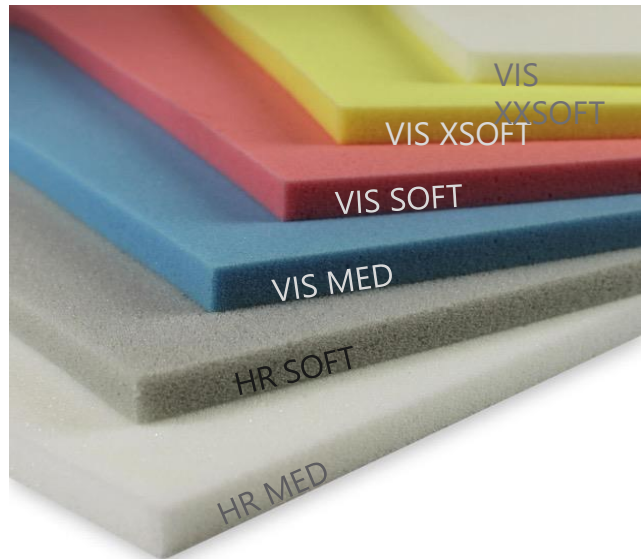
A = 3" (CD-WEDGE-3)

A = Other (CD-WEDGE-OTHER)

permobil

# Custom Options

- Foam Layers
  - Lower, Mid and Topper
  - Additional Layers



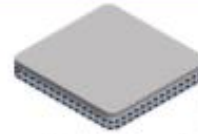
## 3 FOAM LAYERS

### 3.1 STRUCTURAL LAYER\*

MSRP: \$0.00

### 3.2 LOWER LAYERS

MSRP: HR = \$0.00 - Viscool & Visco = \$138.00 each



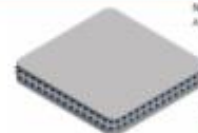
HR Medium
HR Soft
Viscool™ Medium
Viscool™ Soft
Viscool™ X-Soft
Visco XX-Soft

LOWER LAYER THICKNESS					
1/4"	1/2"	3/4"	1"	1 1/4"	OTHER 2"Max
CD-Low HRM-0.25	CD-Low HRM-0.50	CD-Low HRM-0.75	CD-Low HRM-1.00	CD-Low HRM-1.25	CD-Low HRM-OTHER
CD-Low HRM-0.25	CD-Low HRM-0.50	CD-Low HRM-0.75	CD-Low HRM-1.00	CD-Low HRM-1.25	CD-Low HRM-OTHER
CD-Low VSM-0.50	CD-Low VSM-1.00	CD-Low VSM-1.50	CD-Low VSM-2.00	CD-Low VSM-2.50	CD-Low VSM-OTHER
CD-Low VSS-0.50	CD-Low VSS-1.00	CD-Low VSS-1.50	CD-Low VSS-2.00	CD-Low VSS-2.50	CD-Low VSS-OTHER
CD-Low VSS-0.50	CD-Low VSS-1.00	CD-Low VSS-1.50	CD-Low VSS-2.00	CD-Low VSS-2.50	CD-Low VSS-OTHER

\*\*1/4" lower layer is only to be used in conjunction with 1/4" structural layer.

### 3.3 MID LAYERS

MSRP: HR = \$0.00 - Viscool & Visco = \$138.00 each



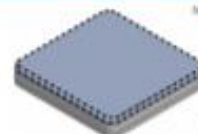
HR Medium
HR Soft
Viscool™ Medium
Viscool™ Soft
Viscool™ X-Soft
Visco XX-Soft

MID LAYER THICKNESS					
1/4"	1/2"	3/4"	1"	1 1/4"	OTHER 2"Max
CD-Mid HRM-0.25	CD-Mid HRM-0.50	CD-Mid HRM-0.75	CD-Mid HRM-1.00	CD-Mid HRM-1.25	CD-Mid HRM-OTHER
CD-Mid HRM-0.25	CD-Mid HRM-0.50	CD-Mid HRM-0.75	CD-Mid HRM-1.00	CD-Mid HRM-1.25	CD-Mid HRM-OTHER
CD-Mid VSM-0.50	CD-Mid VSM-1.00	CD-Mid VSM-1.50	CD-Mid VSM-2.00	CD-Mid VSM-2.50	CD-Mid VSM-OTHER
CD-Mid VSS-0.50	CD-Mid VSS-1.00	CD-Mid VSS-1.50	CD-Mid VSS-2.00	CD-Mid VSS-2.50	CD-Mid VSS-OTHER
CD-Mid VSS-0.50	CD-Mid VSS-1.00	CD-Mid VSS-1.50	CD-Mid VSS-2.00	CD-Mid VSS-2.50	CD-Mid VSS-OTHER

NOTE: A minimum thickness mid layer must be selected if a gel pack or memory foam insert are desired. See Section 4.1 for specific details. A recess is cut from the mid layer so if a recess is selected in section 5.4, the mid layer may need to be thicker to allow for enough support in all areas.

### 3.4 TOPPER LAYERS

MSRP: HR = \$0.00 - Viscool & Visco = \$138.00 each



HR Medium
HR Soft
Viscool™ Medium
Viscool™ Soft
Viscool™ X-Soft
Visco XX-Soft

TOPPER LAYER THICKNESS					
1/4"	1/2"	3/4"	1"	1 1/4"	OTHER 2"Max
CD-Top HRM-0.25	CD-Top HRM-0.50	CD-Top HRM-0.75	CD-Top HRM-1.00	CD-Top HRM-1.25	CD-Top HRM-OTHER
CD-Top HRM-0.25	CD-Top HRM-0.50	CD-Top HRM-0.75	CD-Top HRM-1.00	CD-Top HRM-1.25	CD-Top HRM-OTHER
CD-Top VSM-0.50	CD-Top VSM-1.00	CD-Top VSM-1.50	CD-Top VSM-2.00	CD-Top VSM-2.50	CD-Top VSM-OTHER
CD-Top VSS-0.50	CD-Top VSS-1.00	CD-Top VSS-1.50	CD-Top VSS-2.00	CD-Top VSS-2.50	CD-Top VSS-OTHER
CD-Top VSS-0.50	CD-Top VSS-1.00	CD-Top VSS-1.50	CD-Top VSS-2.00	CD-Top VSS-2.50	CD-Top VSS-OTHER

NOTE: A maximum 1" thick topper layer must be selected here if a gel pack or memory foam insert are chosen in Section 4.1.

FOAM RECOMMENDATIONS BY USER WEIGHT:					
PEDIATRIC or USER <100 lbs. (45 kg)	HRM	HRS	VIS-M	VIS-S	VIS-XS
Lower Layer	•	•	•	•	•
Mid Layer	•	•	•	•	•
Topper Layer	•	•	•	•	•
STANDARD USER 100 to 250 lbs. (45-115 kg)					
Lower Layer	•	•	•	•	•
Mid Layer	•	•	•	•	•
Topper Layer	•	•	•	•	•
BARIATRIC USER >250 lbs. (115 kg)					
Lower Layer	•	•	•	•	•
Mid Layer	•	•	•	•	•
Topper Layer	•	•	•	•	•

NOTE: \*OTHER\* Viscool & Visco foam layer thicknesses must be in 1/2" increments.  
\*\*\*Additional foam layers, if chosen, will be placed on top of the original layer.

# Custom Options

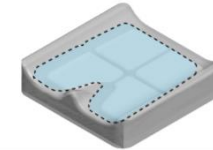
- Ischial Inserts
  - Quadragel, Memory Foam, Gel
- Abductors
  - Height
- Adductors
  - Type
  - Height

## 4.1 ISCHIAL MODIFICATION

**NOTE:** Ischial inserts are recessed into the mid layer of foam and sit beneath the top layer. Only **one** insert may be selected.

### QUADRAGEL® INSERT MSRP \$90.00

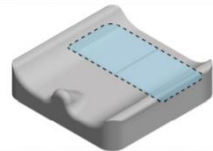
**NOTE:** A minimum of 3/4" mid layer is required for this insert. Section 3.3.



QuadraGel® Insert (CD-QUADRAGEL)

### ISCHIAL GEL INSERT MSRP \$69.00

**NOTE:** A minimum of 1/2" mid layer is required for this insert. Section 3.3.



Ischial Gel Insert (CD-ISCHIAL-GEL)

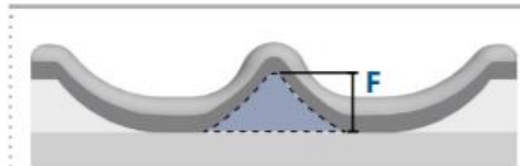
### ISCHIAL MEMORY FOAM INSERT MSRP \$62.00

**NOTE:** A mid layer of foam must be selected in Section 3.3. and, at a minimum, match the insert thickness selected.



- 1" Thick Soft Memory Foam (CD-ISCHIAL-SOFT-1.0)
- 1" Thick X-Soft Memory Foam (CD-ISCHIAL-XSOFT-1.0)
- 1" Thick XX-Soft Memory Foam (CD-ISCHIAL-XXSOFT-1.0)
- 1/2" Thick Soft Memory Foam (CD-ISCHIAL-SOFT-0.5)
- 1/2" Thick X-Soft Memory Foam (CD-ISCHIAL-XSOFT-0.5)
- 1/2" Thick XX-Soft Memory Foam (CD-ISCHIAL-XXSOFT-0.5)

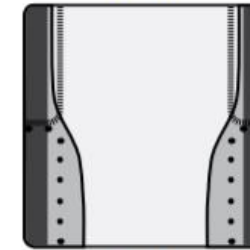
### ABDUCTOR HEIGHT



FRONT VIEW

<input type="checkbox"/>	None (CD-ABD-NONE)
<input type="checkbox"/>	<b>F</b> = 1/2" (CD-ABD-HEIGHT-0.5)
<input type="checkbox"/>	<b>F</b> = 1" (CD-ABD-HEIGHT-1.0)
<input type="checkbox"/>	<b>F</b> = 1 1/2" (Standard) (CD-ABD-HEIGHT-1.5)
<input type="checkbox"/>	<b>F</b> = 2" (CD-ABD-HEIGHT-2.0)
<input type="checkbox"/>	<b>F</b> = 2 1/2" (CD-ABD-HEIGHT-2.5)
<input type="checkbox"/>	<b>F</b> = Other <input type="text"/> (CD-ABD-HEIGHT-OTHER)

FRONT



REAR

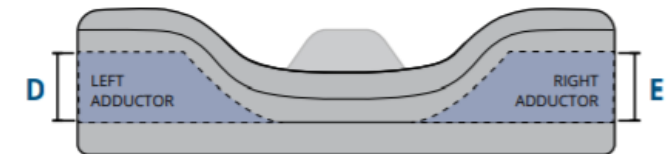
**NOTE: (SECTION B)**  
One adductor style may be selected for each side of the seat support.

Front or Rear only adductor will be 1/2 the seat support depth or match an anti-thrust depth.

- Tapered Adductor Shape
- Straight Adductor Shape
- REAR ONLY Adduction Area
- FRONT ONLY Adduction Area

LEFT

RIGHT



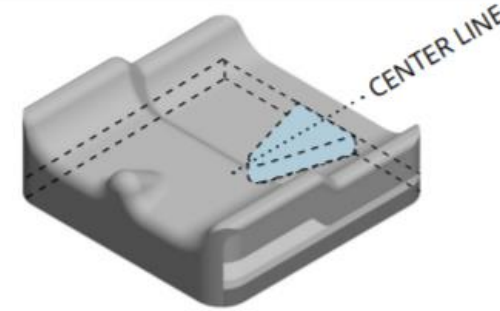
REAR VIEW



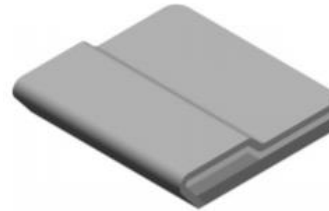
# Custom Options

- Recess
  - Full length, rear quadrant
- Coccyx Cut Out
- Leg Length Discrepancy
- Hamstring Relief
  - Full Width, One sided
- Growth Notches
- Rail Cuts
- Accessories
- Seat Insert
  - Rigid,
  - Adjustable Technology Insert(ATI)

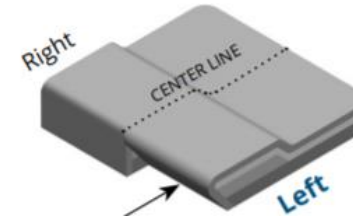
COCCYX CUT OUT



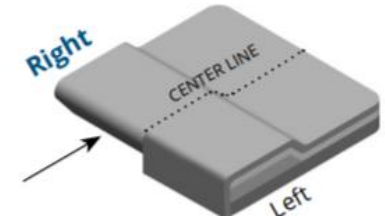
FULL WIDTH RELIEF



LEFT SIDE RELIEF



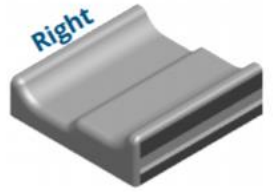
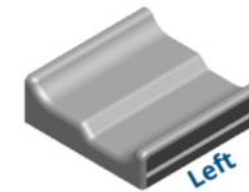
RIGHT SIDE RELIEF



REAR QUADRANT RECESS

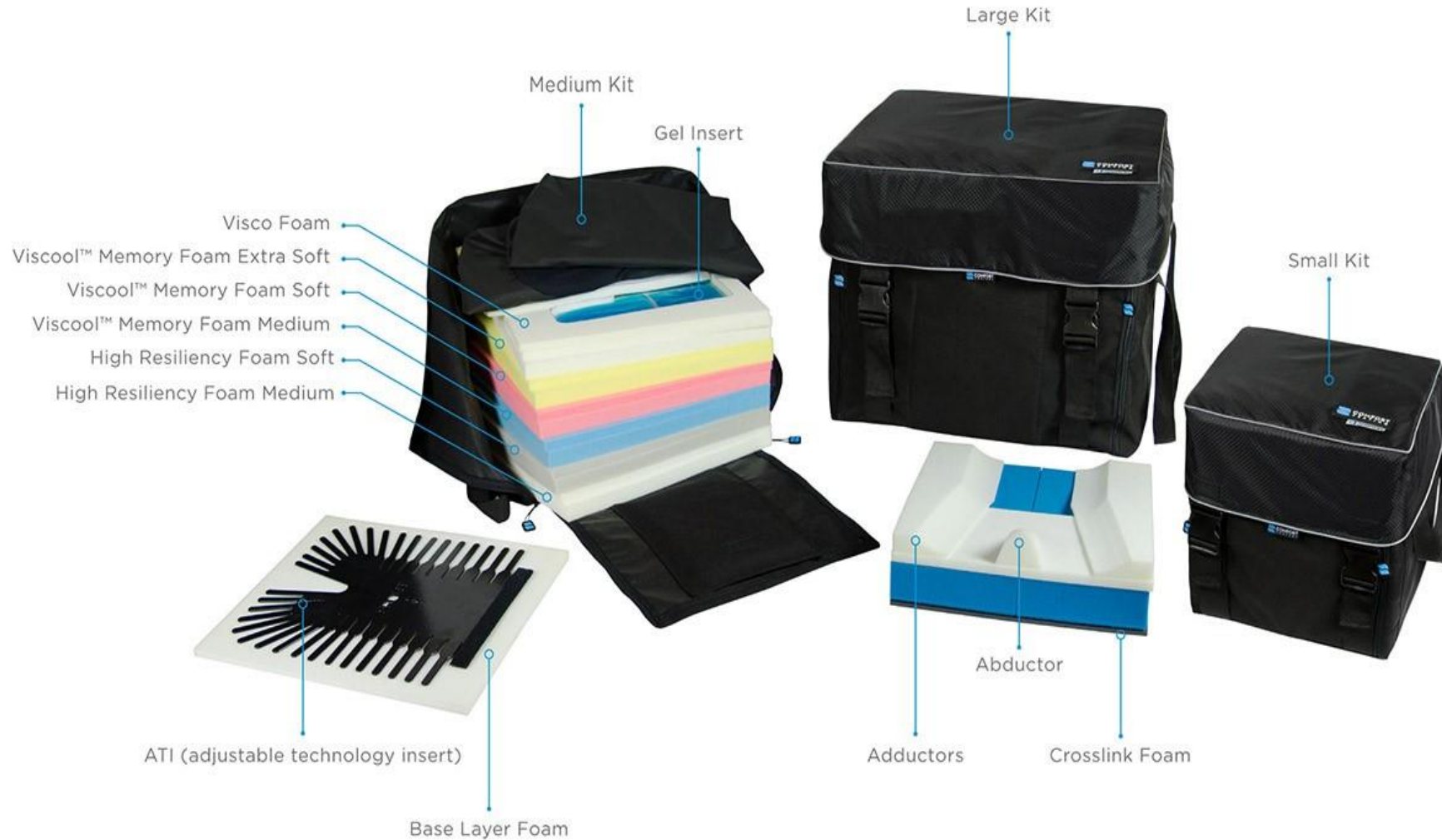


FULL LENGTH RECESS





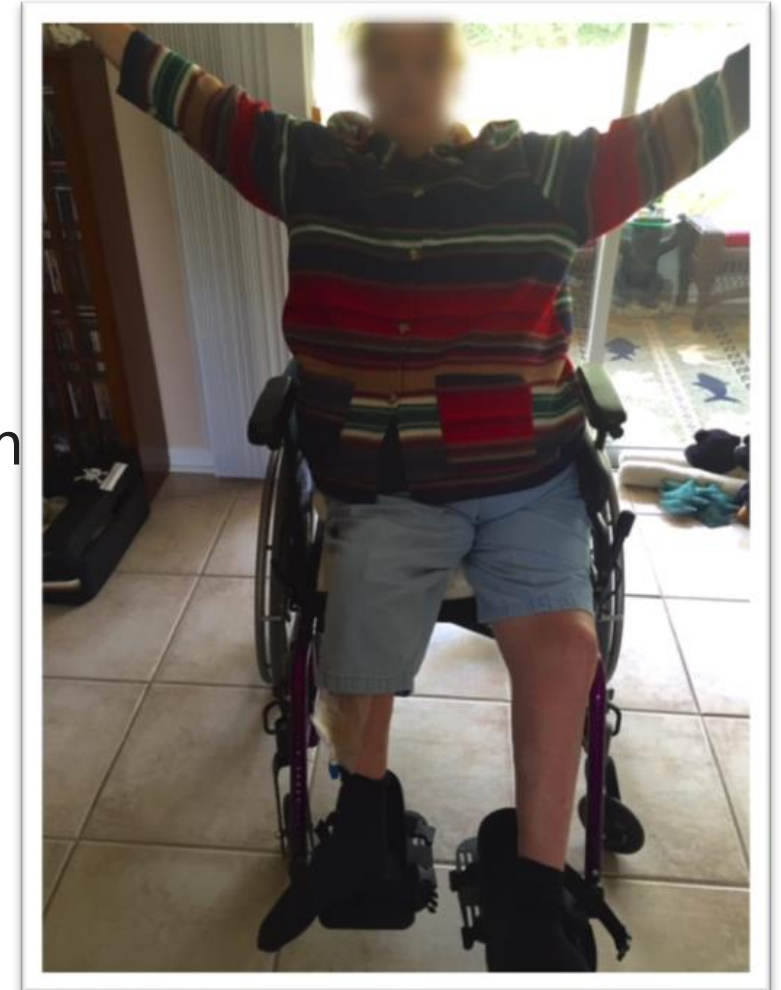
# Inception Custom Kit



# Clinical Application: Meet Helen

---

- Diagnosis: T10 Complete Paraplegia
  - Spinal fusion T8-T12
  - Pressure injury on coccyx and right IT leading to osteomyelitis of right hip joint
  - Decreased kidney function with external nephrostomy
  - Partially flexible right pelvic obliquity
  - Decreased left hip and knee flexion



# The Solution

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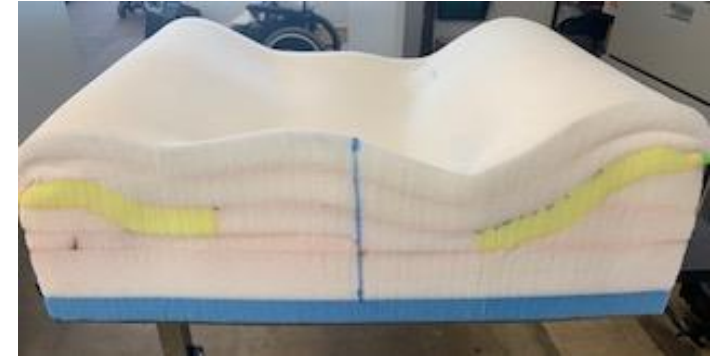
# Wedging/Anti Thrust

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# Hamstring Relief, Adductors, Foam Layering

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# Inception Cushion with ATI

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# TruShape Custom Molded Seating

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# TruShape

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- Biomechanical approach of maximizing the contact surface area
- Precise contouring and immersion
- Skin and deep tissue protection
- Provides stability and postural support



# Why Custom Molding?

- Significant postural deformities
- History of skin breakdown/deep tissue injury
- Muscle weakness or low tone
- Abnormalities in muscle control





# Clinical Application: Meet Todd

---

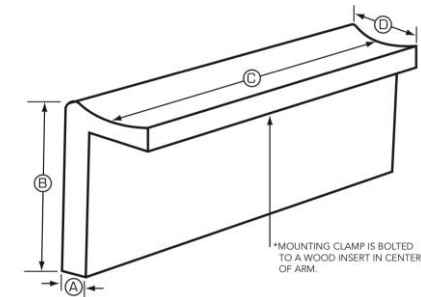
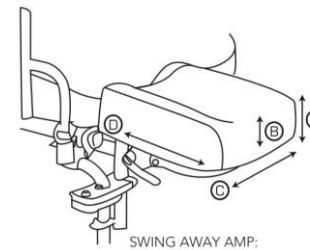
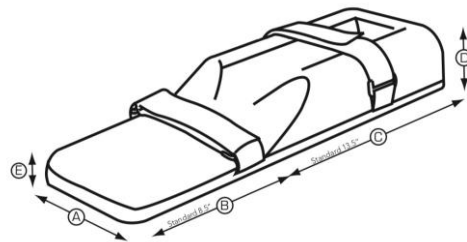
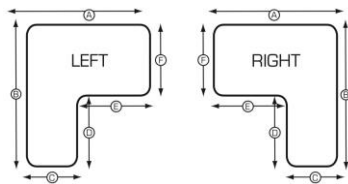
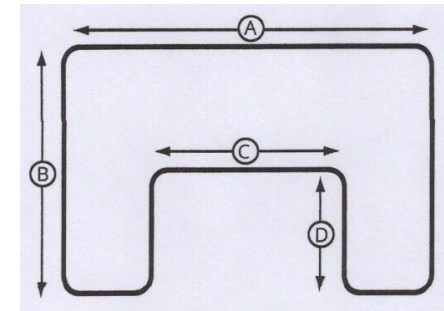
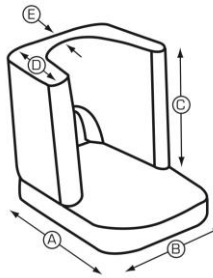
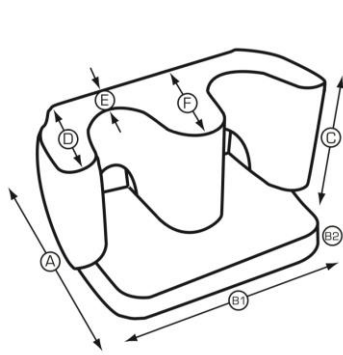
- Diagnosis-Cerebral Palsy
- Poor positioning in wheelchair, Limited sitting tolerance
- Severe pain
- Severe spinal deformities with Kyphosis and Lordosis
- Frequent hip dislocations, undergoing 2 Femoral Head Osteotomies



# Custom Secondary Supports and Accessories

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# Comfort Custom Designs

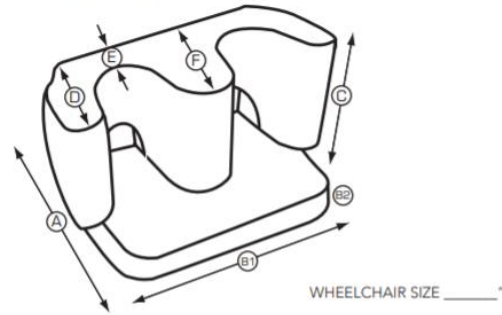






## NON-STANDARD TEMPLATE

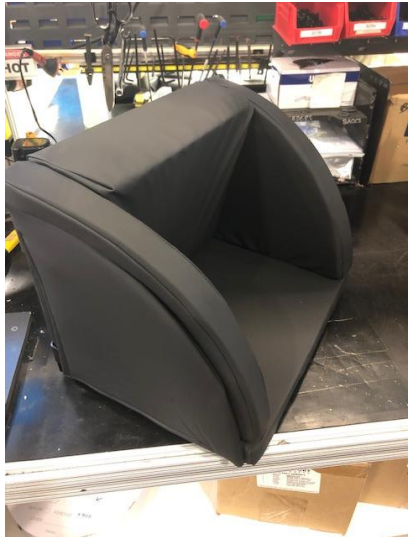
### COMPLETE FEET



PLEASE FILL OUT THE FOLLOWING

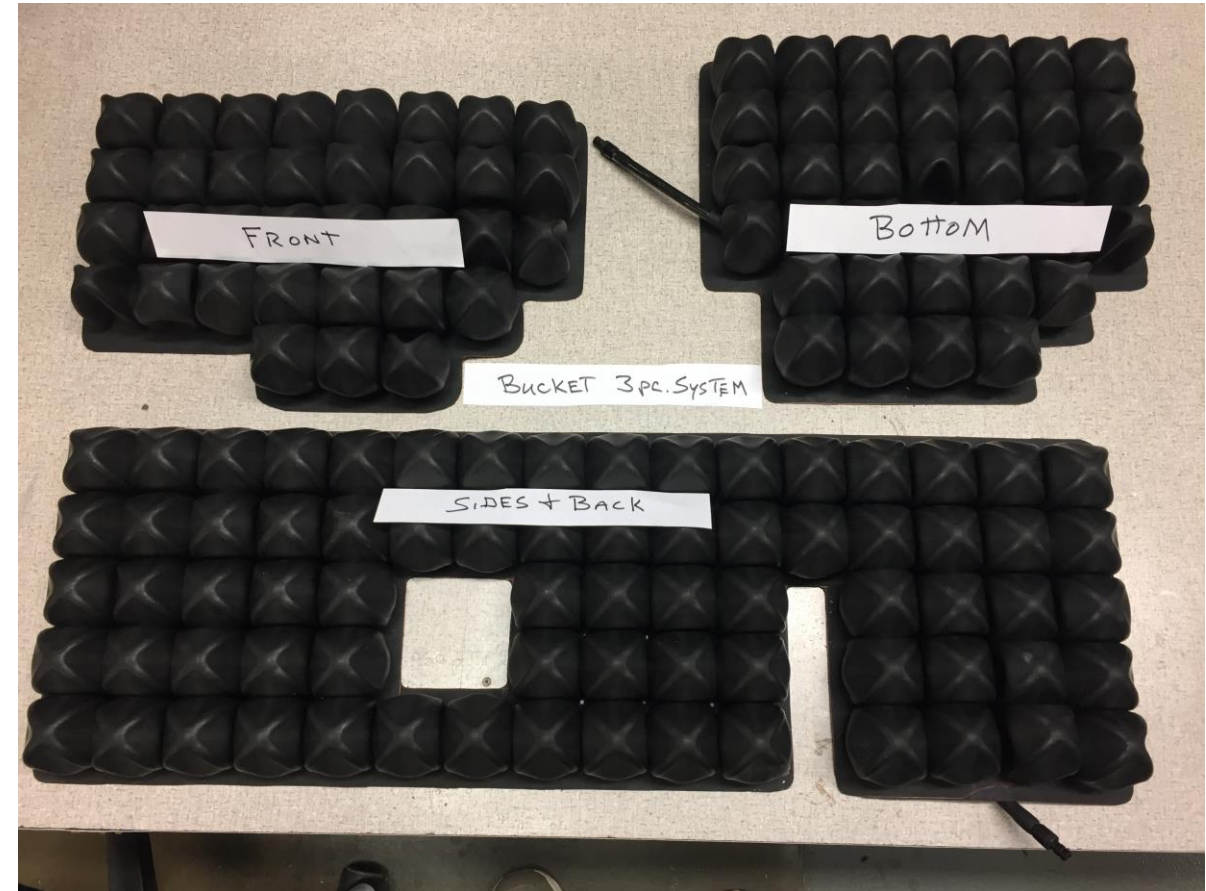
#### Product Information

- |                               |   |
|-------------------------------|---|
| 1) DIMENSION OF (A) : _____"  | 5) DIMENSION OF (D) : _____"                          |
| 2) DIMENSION OF (B1) : _____" | 6) DIMENSION OF (E) : _____"                          |
| 3) DIMENSION OF (B2) : _____" | 7) DIMENSION OF (F) : _____"                          |
| 4) DIMENSION OF (C) : _____"  | 8) INCLUDE GEL : Yes or No (circle one)*              |
|                               | <small>* Gel only available for foot support.</small> |



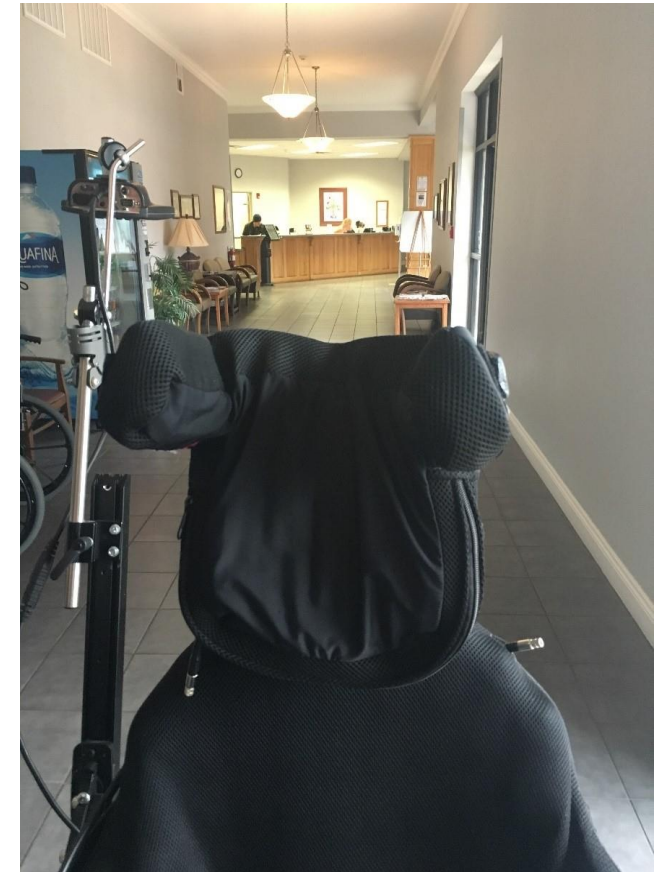


# Hemicorporectomy



# Savant headrest with custom ROHO® headrest pad

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## In Summary

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Use a client-centered approach



Involve the entire team



Don't be afraid to choose custom



Document your recommendations



Think outside of the box



Thank You  

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Questions???

[education@permobil.com](mailto:education@permobil.com)



**permobil**



# Resources

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- Custom order forms for Comfort Products- <https://comfortcompany.com/downloads>
- Comfort Orders send to [orders.comfort@permobil.com](mailto:orders.comfort@permobil.com)
- ROHO Custom Cushion  
[https://permobilus.com/wpcontent/uploads/2019/10/Design-a-ROHO-Sheet\\_INTERACTIVE\\_092519.pdf](https://permobilus.com/wpcontent/uploads/2019/10/Design-a-ROHO-Sheet_INTERACTIVE_092519.pdf)
- ROHO custom Seating Portal link for Custom Agility back  
<https://seating.custom.permobil.com/>
- ROHO orders send to [orders.roho@permobil.com](mailto:orders.roho@permobil.com)
- Trushape Itemized Order Form [https://permobilus.com/wpcontent/uploads/2020/05/OBSS TruShape Itemized-US 102918.pdf](https://permobilus.com/wpcontent/uploads/2020/05/OBSS_TruShape_Itemized-US_102918.pdf)
- Trushape Packages Order Form [https://permobilus.com/wpcontent/uploads/2020/05/OBSS TruShape Packages-US 041918.pdf](https://permobilus.com/wpcontent/uploads/2020/05/OBSS_TruShape_Packages-US_041918.pdf)
- Trushape orders go to [orders.shape@permobil.com](mailto:orders.shape@permobil.com)

# Upcoming Virtual Learning

## Rugged and Reliable: Permobil Heavy Duty Product Solutions

Presenters:

Catherine Sweeney

Ginger Walls

**August 12, 2020 1 pm-2pm EST**

